

Business Planning - Enterprise Section
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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 119-3/2013-BP-Ent

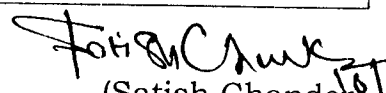
Dated : 10.07.2013

Subject: - Withdrawal of the facility of providing free of cost OFC to MNS Leased Line and MPLS customers - regarding

Instructions for withdrawal of the facility of providing free of cost OFC to MNS Leased Line and MPLS customers were issued by vide this office letter of even no. dated 02.04.2013.

Now, some of the circles have raised some queries and requested to issue the clarifications. The issues raised by the circles have been examined in this office and it has been decided by the competent authority to issue the following clarifications:

Particulars	Clarification
In some cases of lease line/MNS/MPLS circuits in the circle the demand note was issued and payment was done by the customer, but the circuit has not been commissioned before the issue of letter of even no dated 02.04.2013. In such cases, whether the cost of fiber lying is to be taken from the customer by issuing supplementary demand note?	In such cases of lease line/MNS/MPLS circuits where the demand note was issued and payment was done by the customer, but the circuit has not been commissioned before the issue of letter of even no dated 02.04.2013 action may be taken as per the agreement done by the field units with the customer at the time of issue of demand note.
In case of non acceptance of the customer for payment of OFC laying cost or giving longer commitment period, there will be no way to commission this circuit without laying OFC. Whether in such a situation we should forgo the business or otherwise?	In this case instruction mentioned at Para 4.3 of letter of even no. dated 02.04.2013 may be followed wherein it is clearly mentioned that the whole or part of the additional expenditure may be borne by BSNL provided the business case based on revenue generated over a period of time or future business potential warrants this. This has to be approved by the CGM based on business case.


(Satish Chander) 10/7/13.
A G M (BP-Ent)

To:-

1. All CGMs BSNL Telecom Circle/Distt/Region
2. All GM(Enterprise) Circle / GM(EB-City)
3. GM(Fin- Ent) / Sr. GM(EB-I)/ GM(EB-II) BSNL CO , New Delhi-1